

HOTEL

be green NATURLICH.

Porzellanfabriken Christian Seltmann GmbH P.O. Box 2040 i 92610 Weiden/Germany Phone: +49 (0) 961/204-0 Fax: +49 (0) 961/204-119 E-Mail: hotel@seltmann.com

MADE IN GERMANY

We produce in Germany







## THE SELTMANN GROUP

has significantly expanded its Hotel / Catering division in recent years.

The company has succeeded in gaining considerable market share in this segment, thanks to these increased opportunities. A large number of renowned hotels and hotel chains – both national as well as international – are still our customers today.

Apart from an exceptionally broad-based product range and outstanding product quality, an extremely professional team of consultants is also responsible for this success.

As a family-owned company, SELTMANN WEIDEN is one of very few businesses that retains all production sites exclusively in Germany.

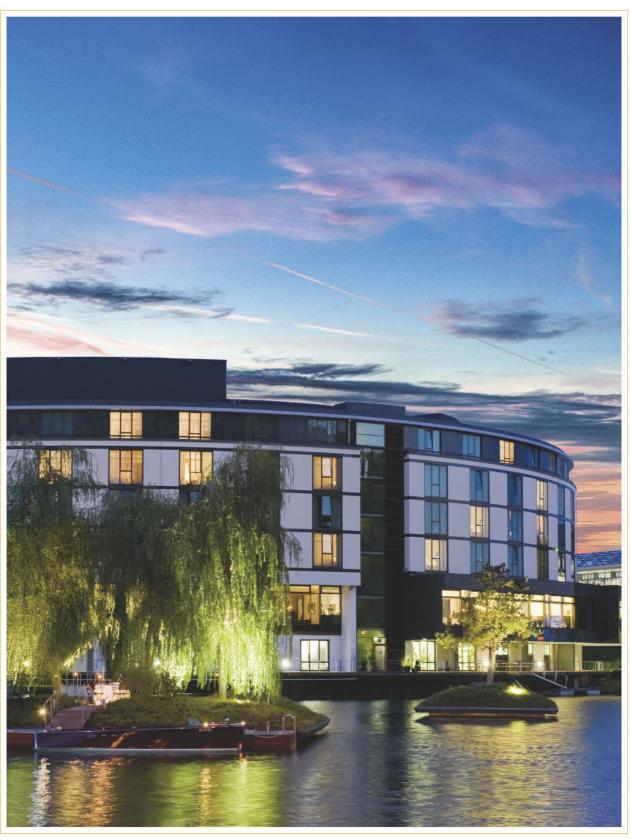
The world's largest hotel chain has been created by the merger of the MARRIOTT Group and the STARWOOD Group.

We would like to use our listing as a supplier to the MARRIOTT Group, with whom we have been successfully working confidently for two decades, to win you as a customer.

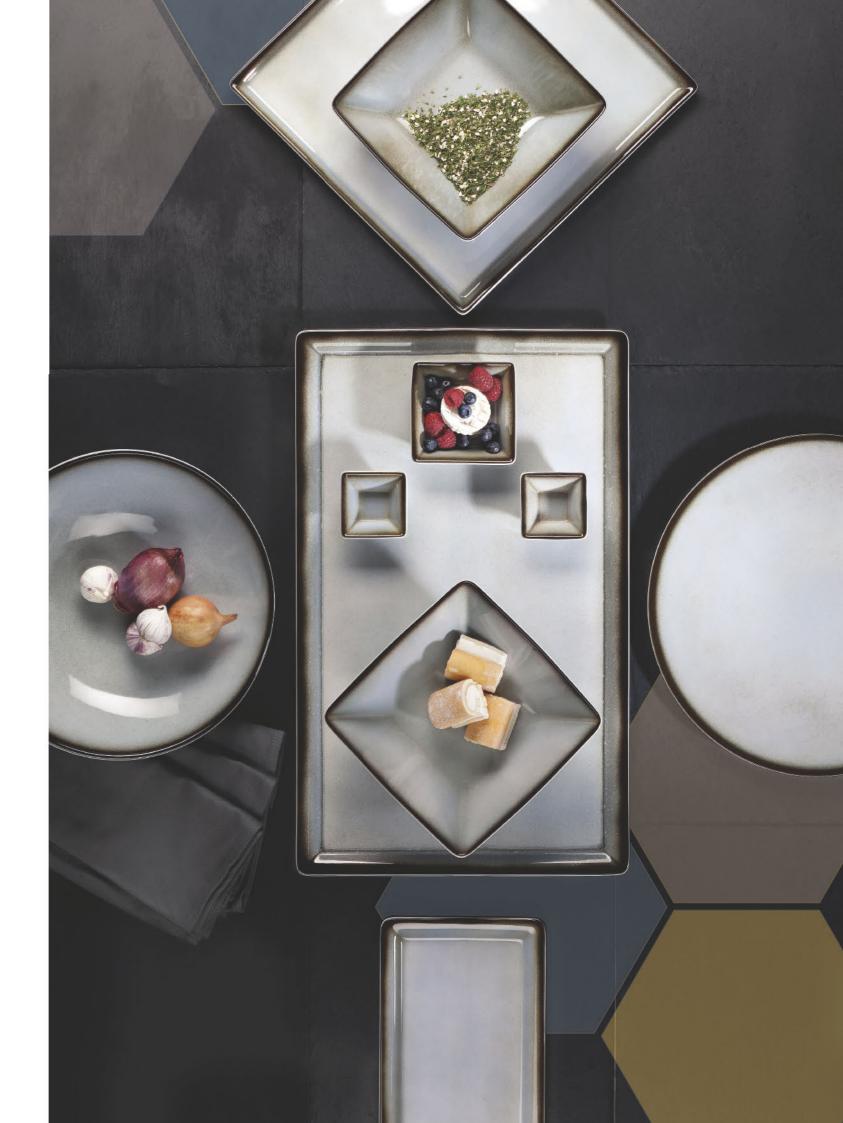
Permit us therefore to present a few selected references to you below.







The Ritz-Carlton Wolfsburg







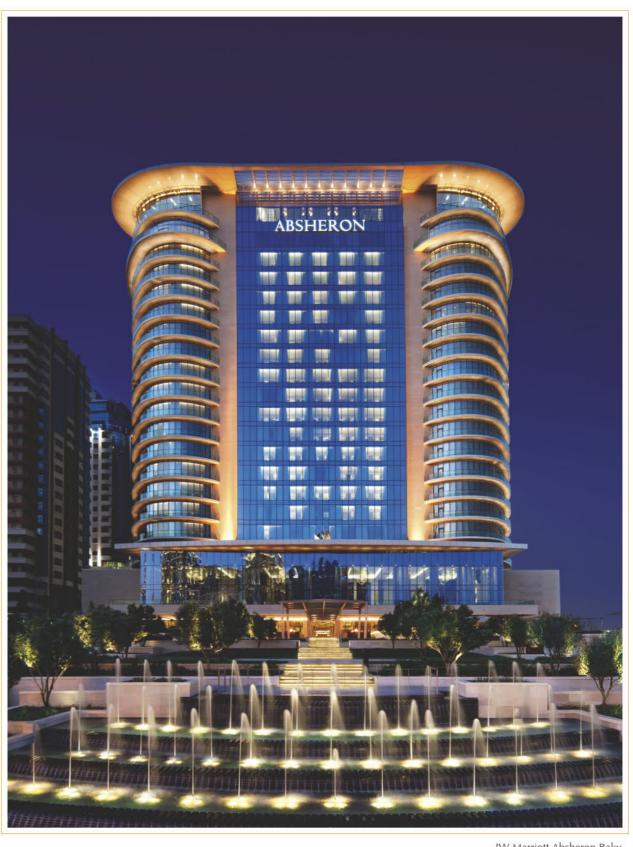
Courtyard by Marriott Paris Gare de Lyon











JW Marriott Absheron Baku

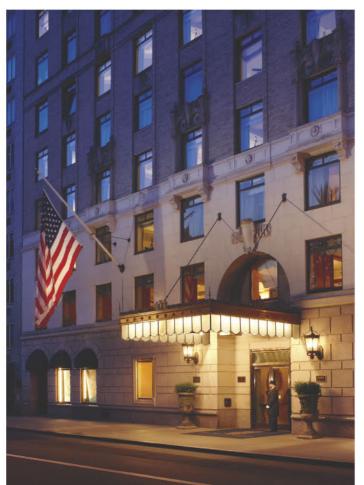


# CUSTOMISED PORCELAIN

Your personal and thus distinctive logo on fine porcelain.

We can provide a quote, free of charge and obligation, and a computer simulation for your customised porcelain.

Send us your templates, and we'll do the rest!



The Ritz-Carlton New York, Central Park



The famous icing on the cake
Your cooking delights your discerning guests.
Interior design, decoration, accessories,
glasses ... the very best of everything.

Only one small, crucial detail is missing: Your fully customised porcelain!

We would be delighted to design your very own decoration according to your wishes. In accordance with your specifications we will produce a quotation and a computer simulation with your new design – free of charge and without any obligation.

We're looking forward to your ideas!



# Good reasons, to purchase SELTMANN WEIDEN porcelain.

#### LEAD AND CADMIUM-FREE

SELTMANN WEIDEN porcelain is lead and cadmium-free, it is regularly tested by independent institutes and is even below the exacting regulations of the state of California's Proposition 65.

#### CHIP-RESISTANT

The extreme hardness of the ceramic body and glaze make SELTMANN WEIDEN porcelain extremely durable and resistant to breakage and chipping.

#### DIAMOND CUT

The feet of hard porcelain items remain unglazed because of technical reasons.

At SELTMANN WEIDEN they are cut and polished using diamonds, perfectly protecting the delicate surfaces.

#### SCRATCH RESISTANCE

SELTMANN WEIDEN porcelain is exclusively fired at around 1,450°C to produce hard-paste porcelain.

This is the only way its extreme hardness and associated outstanding durability can be guaranteed. Other ceramic products, such as bone china, fine china and vitreous china, also have a lower degree of hardness than hard-paste porcelain.



#### HYGIENIC

SELTMANN WEIDEN porcelain is fired to be completely waterproof and does not absorb any liquids even in the unglazed areas, such as the feet – a major boost for hygiene.

# EXCELLENT THERMAL STORAGE CAPACITY

SELTMANN WEIDEN porcelain has an excellent thermal storage capacity.

To further enhance this property, at Seltmann we shape the body of the product around the eating surfaces thicker than the "lip", i.e. the plate edge.



## be green

At SELTMANN WEIDEN, we have always giventop priority to production methods that comply with stringent environmental criteria and health guidelines.

To communicate this **credible** and **lasting eco-friendly** approach embraced by the whole Seltmann Group, Seltmann has developed an **environmental quality** seal for its porcelain manufacturing.

## MADE IN GERMANY

We produce in Germany

Together with its companies, the Seltmann Group has over 250 years of experience in the manufacture of porcelain. Consequently, the porcelain produced by the Group satisfies even the most exacting international requirements in terms of design, functionality, durability and exclusivity.

It is precisely these **product qualities** that can only be replicated with such high standards thanks to the Group's production in Germany.

True to this philosophy, the Seltmann Group – as one of only a few porcelain manufacturers to do so – retains all its production facilities in Germany.

